

Building Brand & Reputation

AT MICHIGAN STATE UNIVERSITY

New Administrator Orientation • August 2017

Communications and Brand Strategy (CABS)

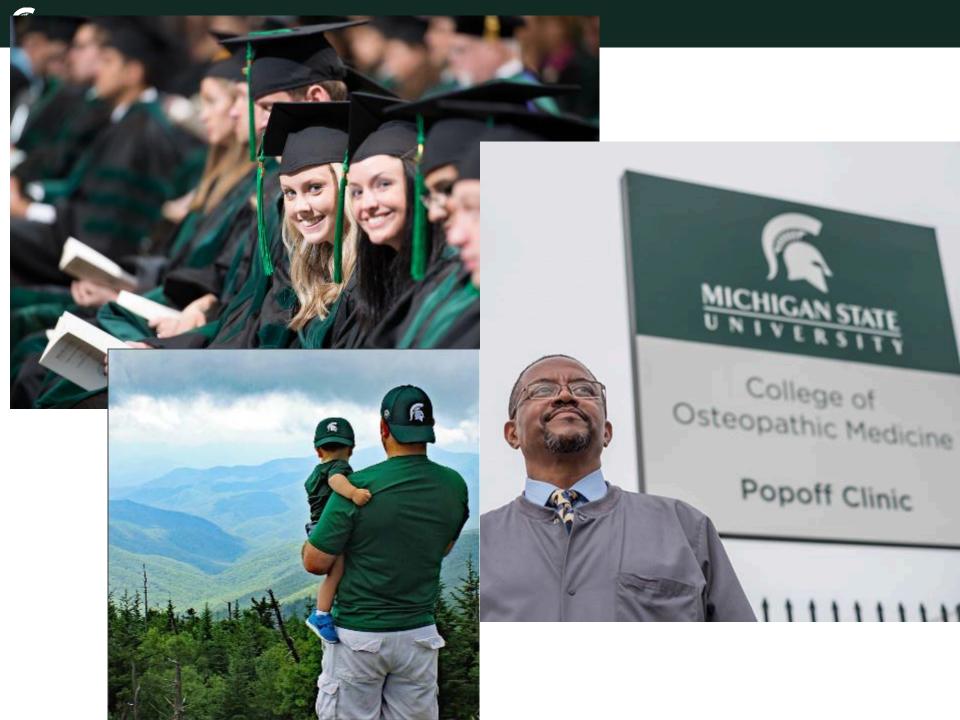
Inspires esteem and affinity for Michigan State University, its people, and its purpose, leading to supportive action.

- Plan and implement **strategic communications** programs to build brand, enhance reputation, and support key university initiatives
- Create and share compelling content that inspires interest in and support for the people and purpose of MSU
- Manage issues and adversity communication
- Provide leadership to align external and internal communications across the university to maximize impact and steward resources
- Provide marketing and communications consultation for MSU units

YOUR CULTURE IS YOUR BRAND

-Tony Hsieh, Zappos

VERSE BRAND STRATEGY.COM





Our Mission

Michigan State University, a member of the Association of American Universities and one of the top 100 research universities in the world, was founded in 1855. We are an inclusive, academic community known for our traditionally strong academic disciplines and professional programs, and our liberal arts foundation. Our cross- and interdisciplinary enterprises connect the sciences, humanities, and professions in practical, sustainable, and innovative ways to address society's rapidly changing needs.

As a public, research-intensive, land-grant university funded in part by the state of Michigan, our mission is to advance knowledge and transform lives by: •providing outstanding undergraduate, graduate, and professional education to promising, qualified students in order to prepare them to contribute fully to society as globally engaged citizen leaders

- •conducting research of the highest caliber that seeks to answer questions and create solutions in order to expand human understanding and make a positive difference, both locally and globally
- •advancing outreach, engagement, and economic development activities that are innovative, research-driven, and lead to a better quality of life for individuals and communities, at home and around the world



IT'S NOT JUST WHAT WE DO, BUT WHY AND HOW WE DO IT THAT DISTINGUISHES US AS SPARTANS.





We Believe...



Internal V External Image



EMPOWER EXTRAORDINARY THE CAMPAIGN for MICHIGAN STATE UNIVERSITY

On October 24 we launched a campaign that will propel this great university forward. through its people and with you at its side.

WHERE THERE'S A **WILL,** THERE'S A **SPARTAN.**

Authentic and Powerful Culture Brand:

stakeholder focused listens and learns generates real value story to connect emotionally distinctive point of view identified as much by what it DOFS NOT do as it DOES



MICHIGAN STATE UNIVERSITY



Real Value: Outside Image = Institutional Values

> What makes MSU special is valued by internal and external audiences

Emerged consistently in research

<u>MSU</u> Brand Platform: Focus on How and Why Through Storytelling

TAGLINE	Spartans Will.		
ESSENCE	Individual Strength. Collective Power. Extraordinary Impact.		
PERSONALIT Y	Genuine. Tenacious. Diverse. Open. Collaborative. Bold. World Changing.		
POSITIONING	MSU's talented, passionate people and open, collaborative culture empower opportunity and create extraordinary impact for a better world.		
STORY ANCHORS	Individual Strength Our people set us apart. Me have an amazing work ethic. We are unpretentious and incomparably tenacious. No challenge is beneath us—or too big to tackle-if it makes a difference in people's lives. Me turn talent to good. Talent is the essential element that drives us forward. We foster it, invest in it, recognize it, and turn it to the common good. Me are skillful partners, and we celebrate one another's successes. Me value differences. Our inclusive culture unleashes the creative power of diverse viewpoints and backgrounds.	<section-header><section-header><section-header><section-header><section-header><section-header><section-header><text></text></section-header></section-header></section-header></section-header></section-header></section-header></section-header>	<section-header>Extraordinary ImpactWe boldly live our values as we pursue our land- grant purpose to make the world a better place.We affect lives in extraordinary waysIt's in our DNA to shape a better tomorrow, helping individuals and communities achieve their potential in Michigan and around the world.We are visionariesOur research pushes the boundaries of discovery to solve the big problems of our time.We are an elite research university, but never elitist. We are competitive at the highest levels of research and scholarship and supporting the success of a globally minded, diverse population of learners.</section-header>
FOUNDATION	Excellence in research and education: pioneer land-grant university, top 100 research university, AAU member, competitive rankings, vast resources and outstanding facilities, globally networked, \$500M plus in federal research funding, solid donor base, strong enrollment demand, large and socioeconomically diverse student population, strong mission of access and opportunity, more than half a million alumni globally, top-ranked athletics programs		







"Michigan State University: Who Will? Spartans Will" video

Who can we depend on to tackle the big problems of our time? Push the boundaries of discovery and forge partnerships that lead to better answers? Who will work for the common good with uncommon will? **SpartansWill.msu.edu**

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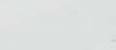
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MICHIGAN STATE UNIVERSITY



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WHO WILL MAKE THE WORLD A BETTER PLACE? WHO WILL BELIEVE IN SOLUTIONS THAT SEEM IMPOSSIBLE? WHO WILL BE OPEN TO NEW IDEAS AND LASTING PARTNERSHIPS? WHO WILL ADVANCE THE COMMON GOOD WITH UNCOMMON WILL? SPARTANS WILL.

> Discover the ways Spartans are changing the world at SpartansWill.msu.edu

MICHIGAN STATE UNIVERSITY

MSU faculty and researchers create extraordinary impact while preparing the next generation for the global stage RODNEY WHITAKER DIRECTOR OF JAZZ STUDIES, MICHIGAN STATE UNVERTITY

Discover the ways Spartans are changing the world at SpartansWill.msu.edu

MICHIGAN STATE UNIVERSITY

WHO WILL CHAMPION GLOBAL UNDERSTANDING? SPARTANS WILL.

By challenging assumptions and expanding perspectives, Spartan scholars create understanding to make a more peaceful world.

MOHAMMAD KHALIL ASSOCIATE PROFESSOR RELIGIOUS STUDIES

Discover the ways Spartans are changing the world at SpartansWill.msu.edu

MICHIGAN STATE UNIVERSITY



WHO WILL

Spartan researchers see opportunities where others see obstacles. From creating new solar technologies that could one day power entire communities to developing more resilient crops to feed an ever-growing population, Spartans are turning "What if?" into "We will." SPARTANS WILL.

RICHARD LUNT

Discover the ways Spartans are changing the world at SpartansWill.msu.edu 🛛 🐔 MICHIGAN STATE UNIVERSITY

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WHO WILL MAKE **A DIFFERENCE IN THE LIVES OF CHILDREN** AND FAMILIES? SPARTANS WILL.

From Flint in Southeast Michigan to Malawi in East Africa, Spartans are working with communities to solve public health problems and ensure a safer, healthier future for all.

MONA HANNA-ATTISHA ssistant professor Pediatrics

Discover the ways Spartans are changing the world at SpartansWill.msu.edu



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WHO WILL RAISE THE BAR? SPARTANS WILL

Parking Gate Arms









David H.'s Spartan Selfie



Spencer J.'s Spartan Selfie



A season to celebrate! Go Green!!! #SpartansWill #ReachHigher



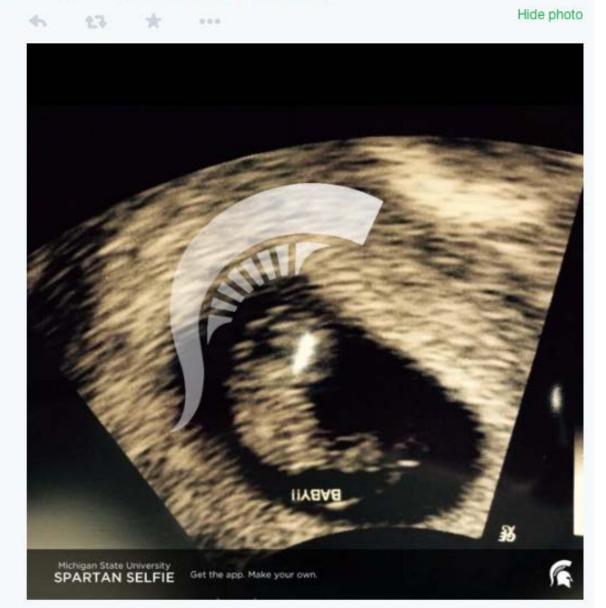






Moses Fram @mosesfram · 12h

It was time to announce it to the world, @michiganstateu! This app came out at the right time. pic.twitter.com/NGY8NXVR0y





arohrscheib

1 day ago

Being a Spartan means everything. Together we make a difference by standing for something, working hard and never giving up. Having this permanent reminder on my wrist already inspires me to be better every day. #spartanswill #msu #michiganstate #obsessed #inlove #gogreen #tattoo #inked #deepellum #tiggerstattoo #thisiseverything #inspiration #motivation #sohappy #almamater #surprise #transformationtuesday

court_1018, morgiebee_getsfit. debimarylou87 and 91 others like this.

trxvart

michiganstateu

This is truly amazing. Do you mind if we share your photo and caption?

arohrscheib

@michiganstateu yes go right ahead!



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spartans v

debimarylou87 Băm 6 de 9 i love this!!



Follow



"Michigan State University: What makes a Spartan a Spartan" video

The spirit of collaboration. It runs deep inside Spartans. Driving us to work together across disciplines and time zones to make a lasting impact on the world we share. Strong as one. Extraordinary together. See how at MSU.edu/inside

PUT THE "US" IN GENIUS?



NELSON SEPÚLVEDA ASSOCIATE PROFESSOR, ELECTRICAL AND COMPUTER ENGINGERING

TIT.



MAKE FAST FRIENDS WITH FRESH PERSPECTIVES? SPARTANS WILL.

PETER BURROUGHS MSU SOMOR, VDEC GAME DESIGN

Ingenuity. Vision. An openness to different ways of thinking. They're inside every Spartan. That's how they bring new ideas to life and shape a better tomorrow. Get a glimpse at **MSU.edu/inside**



TURN QUESTION MARKS INTO EXCLAMATION POINTS? SPARTANS WILL

KARIM MAREDIA PROFESSOR ENTOMOLOGY

Inside every Spartan is the relentless drive to pursue solutions for a better tomorrow. And a hunger to make a difference. To affect the lives of others through advances in areas such as energy, food, water and health. **MSU.edu/Inside**



Exploring MSU's impact across Michigan

#MSURoadTrip

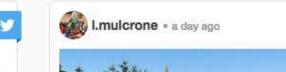
From East Lansing to Escanaba, see how MSU Spartans make Michigan a place of opportunity, imagination, and innovation. From July 17 to August 4, we'll be posting stories from the road. Join us!







MSU has a great presence in TC thanks to







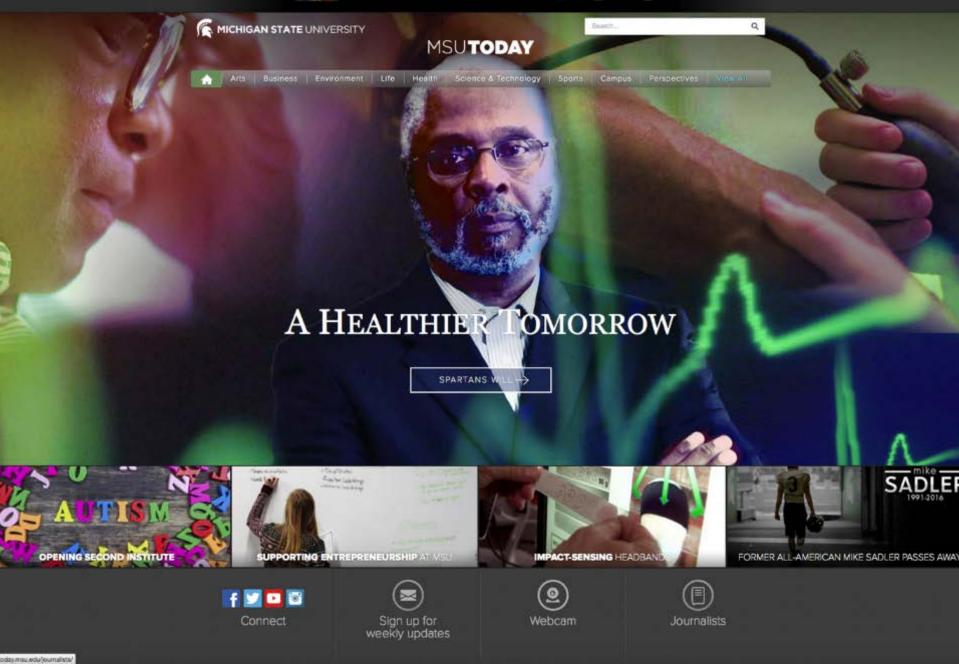
MSU PRIDE POINT

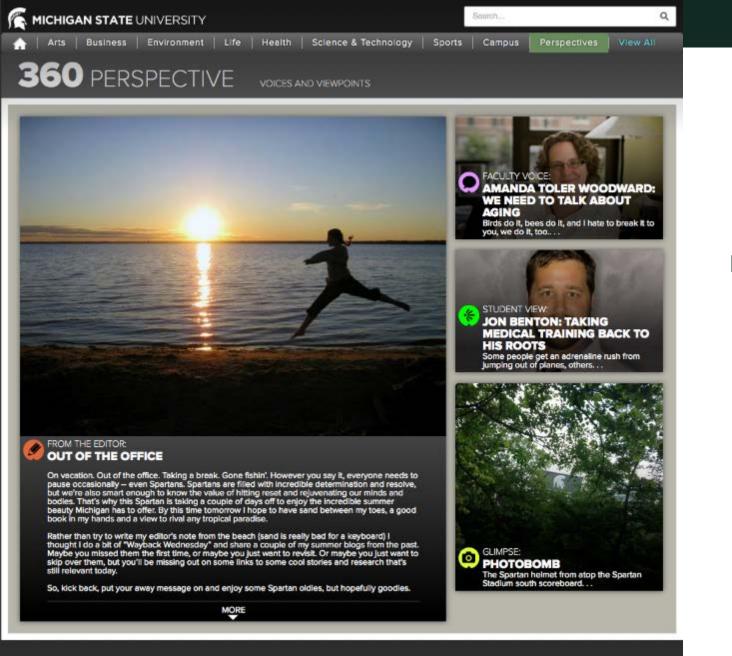
MSU grad Steve Price and team of 18 builders have set a world record for a circle field and an can record for total top led dominoes.

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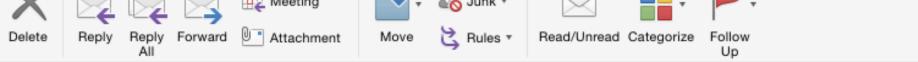




MSUToday 360 **Perspectives**

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MSUToday Daily Pride Point: July 21, 2016



MSUToday

Thursday, July 21, 2016 at 11:00 AM

To: Carter, Todd

To protect your privacy, some pictures in this message were not downloaded.

Download pictures

MSUToday Daily Pride Point: July 21, 2016

Department of Chemistry's Gary Blanchard and Marcos Dantus invented a headband that records severity and location of impacts on the head.

Keep the MSU pride going by checking out <u>msutoday.msu.edu</u>—a front-row seat for the most recent MSU headlines and the most inspiring Spartan adventures and achievements.

You are subscribed as todd.carter@cabs.msu.edu. To manage your subscription or change your email address, click here. To unsubscribe, click here.



Supporting entrepreneurship. Read the MSUToday Weekly Update



Supporting entrepreneurship at MSU

MSU has announced a \$4.5 million gift to the Institute for Entrepreneurship and Innovation in the Eli Broad College of Business from alumnus Robert "Bob" K. Burgess, an accomplished business leader and longtime university adviser. More >>



Making healthier corn crops

MSU researchers are partners in a collaborative research project that could provide some well-deserved relief to stressed-out corn crops. The group is studying how corn responds to environmental stresses, and examining ways of increasing stress resistance through genetics. **More >>**

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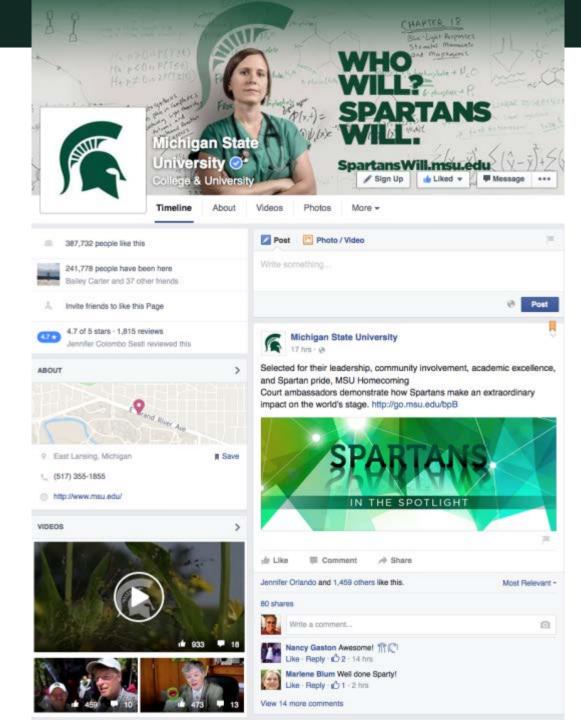


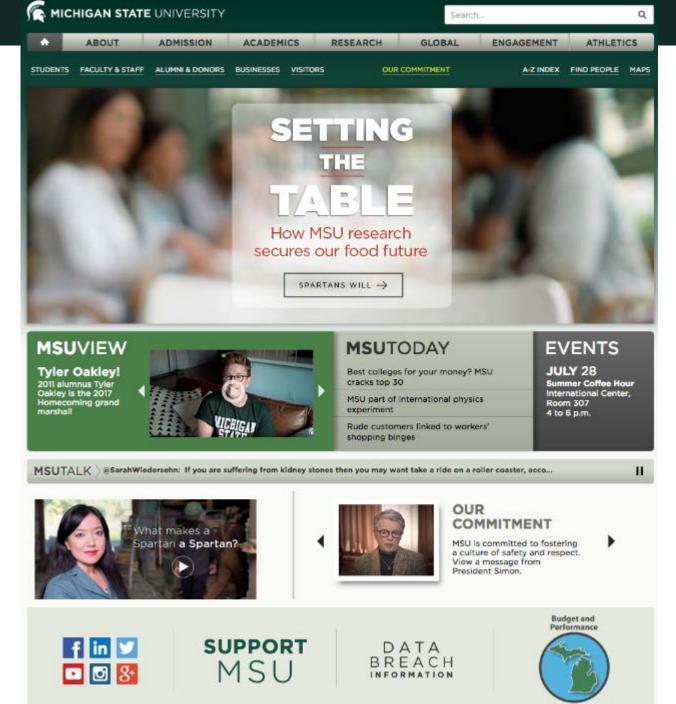






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Transparency Reporting

MICHIGAN STATE UNIVERSITY

THE MSU BRAND



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The Michigan State University brand is built upon the fundamental truth of our history and the strength of our identity. The way our brand is expressed--its look, feel, and tone-reflects what Michigan State University is and aspires to become.

ESSENCE

The essence of the Michigan State University brand is the core of our brand and the central premise of our brand story.

DUAL STRENGTH. COLLECTIVE POWER. EXTRAORDINARY IMPACT



POSITIONING

Our positioning statement clearly articulates who we are and the distinctive value we offer. It guides and shapes our communications.

MSU'S TALENTED, PASSIONATE PEOPLE AND **OPEN, COLLABORATIVE CULTURE EMPOWER OPPORTUNITY AND CREATE EXTRAORDINARY** IMPACT FOR A BETTER WORLD.

COLOR PALETTE

PRIMARY COLORS

Michigan State University's colors are green and white. The official MSU green is represented by the Pantone Matching System ink color 567 (PMS 567).

- When matching the official MSU green, consider the medium. The same color formula can look different on the web than it does printed on paper or rendered in fabric. Sampling the color from the Brand Standards PDF is not an accurate way to render the color for any medium. Comparing what is printed on a desktop color printer to a computer screen also is not reliable.
- · Each PMS ink color number translates into different formulas in different software. PMS 567 green translated into RGB or into a hex code (for web use) in Illustrator and in InDesign provides a different formula than if it is translated in Photoshoo.

To ensure the consistency of the color, type in the exact formula as appropriate to each application:



PMS: 567 CMYK: C:82 M:0 Y:64 K:70 RGB: R=24 G=69 B=59 WEB: 18453B

SECONDARY COLORS









C:100 Nt0 Y:100 K:0

C:43 M:30 Y:33 K:0 R:153 G:162 B:162 HEX #97A2A2

C:2 M:58 Y:100 K:0 R:240 G:133 B:33 HEX #F08521

C:85 M:0 Y:35 K:35 R:0 G:129 B:131 HEX #008183





C:67 M:62 Y:56 K:29 R:83 G:80 B:84 HEX #535054















C:0 M:27 Y:65 K:24 R:200 G:154 B:88 HEX #C89A58

C:47 M:15 Y:91 K:1 R:148 G:174 B:74 HEX #94AE4A

C:40 M:100 V:0 K:40 R:110 G:0 B:95 HEX #6E005F

C:15 M:77 Y:100 K:4 R:203 G:90 B:40 HEX #CB5A28

R:13 G:177 B:75 HEX #0DB14B



C:38 M:28 Y:7 K:11 R:144 G:154 B:183 HEX #909ab7

Business Environment Life Health Science & Technology Sports Campus Perspectives

MICHIGAN STATE UNIVERSITY

INVISIBLE SCIENCE OF PACKAGING

THE



How MSU's top-ranked School of Packaging is making life better and safer

When it comes to finding solutions for a better tomorrow, Michigan State University Spartans have been thinking outside the box-and designing better boxes-for more than half a century.

The first higher education institution in the world to offer a bachelor of science degree in packaging, MSU is home to the top-ranked School of Provide the second se



🌧 | Arts | Business | Environment | Life | Health | Science & Technology | Sports | Campus | Perspectives | Vier

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Spartans help map the future for autonomous and connected vehicles.

> Michigan State University's culture of innovation and leading-edge automotive research puts faculty and students in the driver's seat as they design and build forward-thinking vehicles and technologies that are changing the mobility landscape.

With its strong and diverse expertise in disciplines related to autonomous and connected vehicles. MSU was one of just a handful of universities invited to participate in last year's World Mobility Leadership Forum, an international gathering devoted to promoting the development of autonomous, or self-driving, vehicles. And its efforts are gaining momentum.





Spartans Will.

Bacon ipsum dolor amet ribeye tri-tip tenderloin, shankle t-bone jowi pork is chop jerky prosciutto meatball turducken cupim capicola leberkas tongue. A Chuck pig turducken capicola. Ribeye turducken tail beef ribs, tenderloin pork meatball flank sirioin t-bone shoulder beet. Tri-tip hamburger pork loin arnet pancetta andouille flank porchetta leberkas ribeye pig. Tail beef ribs landjaeger sirloin, pancetta ham short ribs pork chop.









Spartans Will. Bacon losum codor arrest ribeya

Related Links

engagement

athletics

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Bacon ipsum dolor amet pork loin swine spare ribs pancetta ham, tri-tip boudin cow meatball. Pork belly shank ham shankle hamburger rump, corned beef.



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Scholarships Enrich Opportunity for Spartans 4.1.1

SEPTEMBER 27 2010

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Communications & Brand Strategy

🖈 | Marketing & Creative | Media & Public Relations | Photo & Video | Web & Social | Directory | Downloads & Resources

COMMUNICATIONS TOOLKIT FOR ACADEMICS



Communicating Beyond Journals and Peers

As a scientist, scholar or researcher, you help solve the world's most pressing problems. Yours is the trusted voice of reason. But to truly impact others, your voice needs to be more broadly heard beyond your peers and journals.

MSU Provost June Youatt and Stephen Hsu, vice president for research and graduate studies, are encouraging faculty to publicly communicate to help create a more engaged, informed society that will make better personal, policy and funding decisions.

They are supporting a collaborative initiative headed by Communications and Brand Strategy, MSU's central public relations and marketing office, to help you explain your work in language that is compelling and understandable to the public. This initiative includes an online toolkit, workshops and more.

Evidence shows that communicating publicly can reap the following benefits:

- · Increases scholarly metrics
- · Enhances stature and reputation among peers and students
- · Counters public misperception on such issues as GMOs, vaccinations or climate change
- · Helps maintain public support for research funding at the national and state level
- · Helps attract private funding and helps satisfy public funding outreach requirements
- Creates collaborative opportunities
- · Increases postdocs and grad student recruitment

Toolkit Home

Telling Your Story: Step-by-Step

> Step 1: Setting Goels and Objectives

Step 2: Figuring Out the "So What?"

Step 3: The Message Box Step 4: Writing Clear Hessages

Websites

- The Conversation
- **REACH Newsletter**
- Workshop Registration

FAQs Contact S MICHIGAN STATE UNIVERSITY

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Communications & Brand Strategy

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COMMUNICATIONS TOOLKIT FOR ACADEMICS

BLOGS AND OP-EDS

Once you have crafted your messages it is now up to you to spread those messages. Unlike having your story published by a reporter, which may not always be as in-depth or accurate as you might expect, one of the best ways to control the conversation and tell your story is to write about it yourself. Two ways you can accomplish this are through a blog or op-ed.

Blogs

What are they?

A blog is published by an individual or a small group that consists of regular entries - or "posts" - displayed in reverse chronological order, similar to a diary or a journal. They are usually written in an informal tone and typically contain a comments section.

Blogs are an effective communications tool, and are one of the fastest growing ways in which many people learn about science and research. They are an instrument for education and outreach, and can be used to provide commentary on news and current events, or to recap lectures, research and fieldwork.

Why have a blog?

When used correctly, blogs can establish your online presence and can potentially amplify your voice in your field. At a minimum, they can also serve as an opportunity to refine your writing and communications skills.

The lines between traditional news media websites and personal blogs are becoming increasingly blurred. Many newspapers and individual reporters now have their own blogs, and news organizations will publish material written on personal blogs. A blog can be thought of as your own personal newspaper column. As the creator of the blog, you have complete control over the content you create and publish, and you serve as the editor. You write about what you want to, when you want to,

Blogs can be a valuable addition to your work and your professional presence, especially when housed on your website for visitors to view. A blog can help you address misinterpretations of your work and respond to bad press about your research or your field in general. Blog pieces can be submitted as op-eds and can be shared on other websites or via social media.

Challenges and downsides to blogs

The quality and success of a blog comes down to the effort and time you put into it. This means that a successful blog can also be time consuming. If you rarely update or add content to your blog, it will likely have few visitors and you may begin to question why you are doing it at all. But, as the creator and editor, your entries to a blog can be as easy and quick as you wish them to be.



Toolkit Home Telling Your Story: Step-by-Step Step 1: Setting Goals and Objectives Step 2: Figuring Out the "So What?" Step 3: The Message Box Step 4: Writing Clear Websites Media Blogs Social Media Graphics Presentations The Conversation Calendar **REACH Newsletter** Workshop Registration FAQs Contact



Media Blogs

- Social Media
- Graphics
- Presentations
- Calendar

Communicating Effectively Beyond Journals and Peers

- Enhance <u>stature and reputation</u> among peers and students
 - Increase scholarly metrics (e.g. citations) and scientific impact
- Attract private funding
 - Helps satisfy public funding outreach requirements
- Create <u>collaborative opportunities</u>
- Help <u>recruit</u> postdocs and grad students
- <u>Counter public misperception</u> on issues
 - Such as GMOs, vaccinations, and climate change
- Maintain public support for research funding

THE CONVERSATION

Academic rigor, journalistic flair

Arts + Culture Economy + Business Education Environment + Energy Ethics + Religion Health + Medicine Politics + Society Science + Technology

Scientists at work

Gene editing

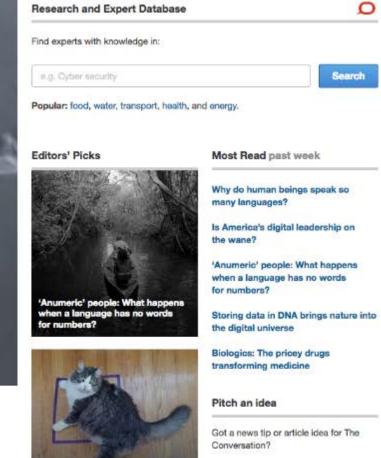


There's still a way to go from aditing single-cell ambryos to a full-term 'designer baby.' 2EIBS Microscopy

Editing human embryos with CRISPR is moving ahead – now's the time to work out the ethics

Jessica Berg, Case Western Reserve University

The news may have come as a surprise, but it probably shouldn't have. A bioethics expert walks through how big a deal this announcement is and what we should be considering now.



Why can't cats resist thinking

inside the box?

More

Our Audience

Tell us





THANK YOU!

TODD CARTER

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